

## Graphic Artists Guild Handbook

This 11th edition includes the latest pricing surveys for buyers and sellers, an expanded, updated chapter on digital media development, and the latest on recent court decisions and legislation affecting artwork and design.

This guide to the ins and outs of today's dynamic illustration business tells budding illustrators everything that their teacher didn't know or their art director didn't tell them. Using an entertaining, running narrative format to look at key concerns every illustrator must face today, this book covers finding one's unique style and establishing a balance between art and commerce; tackling issues of authorship and promotion; and more. In-depth perspectives are offered by illustrators, art directors, and art buyers from various industries and professional levels on such issues as quality, price negotiation, and illustrator-client relationships. • Includes an afterword by Milton Glaser, well-known designer/illustrator • From the authors of *The Education of an Illustrator* (1-58115-075-x) Allworth Press, an imprint of Skyhorse Publishing, publishes a broad range of books on the visual and performing arts, with emphasis on the business of art. Our titles cover subjects such as graphic design, theater, branding, fine art, photography, interior design, writing, acting, film, how to start careers, business and legal forms, business practices, and more. While we don't aspire to publish a New York Times bestseller or a national bestseller, we are deeply committed to quality books that help creative professionals succeed and thrive. We often publish in areas overlooked by other publishers and welcome the author whose expertise can help our audience of readers.

*Graphic Artists Guild Handbook: Pricing & Ethical Guidelines, 14th Edition* is an indispensable resource for people who create graphic art and those who buy it. As the graphic art marketplace continues to evolve to meet the needs of both digital and print media and as clients struggle with shrinking budgets in the current economy, the need for up-to-date information on business, ethical, and legal issues is greater than ever. Find it all here in the 14th Edition.

Have you ever struggled to complete a design project on time? Or felt that having a tight deadline stifled your capacity for maximum creativity? If so, then this book is for you. Within these pages, you'll find 80 creative challenges that will help you achieve a breadth of stronger design solutions, in various media, within any set time period. Exercises range from creating a typeface in an hour to designing a paper robot in an afternoon to designing web pages and other interactive experiences. Each exercise includes compelling visual solutions from other designers and background stories to help you increase your capacity to innovate. *Creative Workshop* also includes useful brainstorming techniques and wisdom from some of today's top designers. By road-testing these techniques as you attempt each challenge, you'll find new and more effective ways to solve tough design problems and bring your solutions to vibrant life.

Light is as important as colour in creating the right effect, whether on a palette or on a computer. Whether you're an animator, painter, photographer or illustrator, you need to know how to harness light in your work to create the right effect. *Light for Visual Artists* is the first and only book that explores the way light can be used to create realistic and fantastical effects in a wide range of media. Illustrator Richard Yot, known for his work in film as a lighting artist and stylised 3D illustrations, takes you through the fundamental properties of natural and artificial light, shadows, the interaction of light on different types of surfaces, reflections, as well as transparency, translucency and the effects of light on colour. Richard also explores how to observe the effects of light to create realistic images, and the creative use of light in composition and design for creating moods or setting a scene. This second edition has been updated with revised photos and artwork, as well as 15 practical exercises and new online video material. Packed with diagrams and illustrations, as well as computer game and film stills, *Light for Visual Artists* is an invaluable resource for animators, digital illustrators, painters, photographers and artists working in any medium.

A comprehensive, up-to-date resource offers information on a wide range of art materials; contains recipes for homemade paints; discusses the characteristics of different types of paints, pigments, canvases, grounds, papers, solvents, varnishes, and preservatives; covers new products on the market; and offers instruction in a variety of techniques and methods of application. Original.

Take a peek inside the heads of some of the world's greatest living graphic designers. How do they think, how do they connect to others, what special skills do they have? In honest and revealing interviews, nineteen designers, including Stefan Sagmeister, Michael Beirut, David Carson, and Milton Glaser, share their approaches, processes, opinions, and thoughts about their work with noted brand designer Debbie Millman. The internet radio talk host of *Design Matters*, Millman persuades the greatest graphic designers of our time to speak frankly and openly about their work. *How to Think Like a Great Graphic Designer* offers a rare opportunity to observe and understand the giants of the industry. Designers interviewed include: —Milton Glaser —Stefan Sagmeister —David Carson —Paula Scher —Abbott Miler —Lucille Tenazas —Paul Sahre —Emily Oberman and Bonnie Siegler —Chip Kidd —James Victore —Carin Goldberg —Michael Bierut —Seymour Chwast —Jessica Helfand and William Drenttel —Steff Geissbuhler —John Maeda Allworth Press, an imprint of Skyhorse Publishing, publishes a broad range of books on the visual and performing arts, with emphasis on the business of art. Our titles cover subjects such as graphic design, theater, branding, fine art, photography, interior design, writing, acting, film, how to start careers, business and legal forms, business practices, and more. While we don't aspire to publish a New York Times bestseller or a national bestseller, we are deeply committed to quality books that help creative professionals succeed and thrive. We often publish in areas overlooked by other publishers and welcome the author whose expertise can help our audience of readers.

Tailored specifically to the business and legal needs of illustrators, this important edition is expanded and thoroughly updated to include electronic rights. Also provided is a CD-ROM with electronic versions of each form.

'Hand Job' collects groundbreaking work from an international array of some of today's most talented typographers who draw by hand, with graphic designer and hand typographer Michael Perry selecting work representing the full spectrum of

design methods and styles.

Learn how to price creative work with confidence. Win more bids. Make more money. When it comes to pricing their work, far too many freelance designers and agencies merely guess what to charge their clients. As a result, profitable projects have as much to do with luck as they do anything else. In *The Psychology of Graphic Design Pricing*, you'll learn how to take luck out of the equation by calculating the cost to produce your work, understanding its market value, and extracting your client's budget. These three variables are used in a pricing spectrum, empowering you to price your work with confidence and profitability in every project opportunity. This book will teach you how to calculate your production costs, understand market value, extract your client's budget, bid with the right project price, and increase your profitability.

"Provides definitive guidelines on all aspects of the graphic design business."—FYI. \* Newly revised and expanded version of an industry classic--5,000 sold! \* Up-to-the-minute! Includes web, interactive, and green design, new legislation \* Each chapter written by an authority on the subject. Here's the definitive guide to professional business practices in graphic design, now fully revised and updated for the digital age. Up-to-the-minute coverage of web, interactive, and motion graphics; green design; potential repercussions of legislation on Orphan Works; protection of fonts and software; managing creative people; using professional help such as lawyers; and much more. Each in-depth chapter, covering such topics as professional relationships, fees, contracts, managing large projects, copyright and trademark issues, electronic uses, and more, has been written by an authority in the field. The newly revised AIGA Standard Form for Design Services is included for the convenience of readers, along with a complete resources section. No designer should do business without this comprehensive, authoritative book. Allworth Press, an imprint of Skyhorse Publishing, publishes a broad range of books on the visual and performing arts, with emphasis on the business of art. Our titles cover subjects such as graphic design, theater, branding, fine art, photography, interior design, writing, acting, film, how to start careers, business and legal forms, business practices, and more. While we don't aspire to publish a New York Times bestseller or a national bestseller, we are deeply committed to quality books that help creative professionals succeed and thrive. We often publish in areas overlooked by other publishers and welcome the author whose expertise can help our audience of readers.

The industry bible for communication design and illustration professionals, with updated information, listings, and pricing guidelines. *Graphic Artists Guild Handbook* is the industry bible for communication design and illustration professionals. A comprehensive reference guide, the Handbook helps graphic artists navigate the world of pricing, collecting payment, and protecting their creative work, with essential advice for growing a freelance business to create a sustainable and rewarding livelihood. This sixteenth edition provides excellent, up-to-date guidance, incorporating new information, listings, and pricing guidelines. It offers graphic artists practical tips on how to negotiate the best deals, price their services accurately, and create contracts that protect their rights. Sample contracts and other documents are included. A successful art career at your fingertips! Do you want to establish or expand a career for yourself in fine art, illustration, or design? *Artist's Market 2018* is the must-have reference guide you need. Thousands of successful artists have relied on us to help develop their careers and navigate the changing business landscape. *Artist's Market 2018* includes the most up-to-date, individually verified market contacts possible. Grow your art business with these resources: • Up-to-date contact information for more than 1,800 art market resources, including galleries, magazines, book publishers, greeting card companies, ad agencies, syndicates, art fairs, and more • Articles on the business of freelancing--from basic copyright information to tips on promoting your work • Information on grants, residencies, organizations, publications, and websites that offer support and direction for visual artists of all types • NEW! Articles on social media marketing, monitoring your copyright, how to get your work into a gallery, what art students need to know to prepare for a successful career, and a look at whether art loan programs might be right for you. In addition, read great interviews with successful artists Aaron Becker, Brianna Scharstein, and Katherine Chang Liu.

While all art is unique, the challenges artists face are shared regardless of background, experience, and artistic medium. With decades of experience training and helping artists, the expert staff of the New York Foundation for the Arts have compiled a "best practices" approach to planning and organizing an art career. In this book, NYFA has identified common problems, examined specialized areas of business, finance, marketing, and law, and distilled these topics in such a way that readers can digest them and apply them to their own experience and practice. Included are interviews, anecdotes, and in-depth case studies. The skills and guidelines in *The Profitable Artist* will also translate effectively to teaching and mentoring opportunities that artists may encounter as their career progresses. This invaluable guide appeals to all artists in all disciplines of the literary, media, performing, and visual arts, from recent art school graduates to established artists undertaking new arts businesses to artists seeking more from their careers at any stage of their career.

Whether you're new to web writing, or you're a professional writer looking to deepen your skills, this book is for you. You'll learn how to write web copy that addresses your readers' needs and supports your business goals. Learn from real-world examples and interviews with people who put these ideas into action every day: Kristina Halvorson of Brain Traffic, Tiffani Jones Brown of Pinterest, Randy J. Hunt of Etsy, Gabrielle Blair of Design Mom, Mandy Brown of Editorially, Sarah Richards of GOV.UK, and more. Topics include: • Write marketing copy, interface flows, blog posts, legal policies, and emails • Develop behind-the-scenes documents like mission statements, survey questions, and project briefs • Find your voice and adapt your tone for the situation • Build trust and foster relationships with readers • Make a simple style guide "Writing is a skill that will hugely benefit anyone's career, and luckily, it's a skill that anyone can learn. *Nicely Said* is a wonderful guide to writing clearly and concisely for the audience you're trying to reach. Whether you're a professional or just getting started, you'll find a ton to steal from here." (—Austin Kleon, author of *Steal*

Like An Artist and Show Your Work! "Between them, Kate and Nicole have written for many of the web's most valuable and respected companies. Their commitment to clarity and kindness is the result of their experience, and it makes them extraordinary teachers." - Erin Kissane, author of *The Elements of Content Strategy*

*Creativity is more than an inborn talent; it is a hard-earned skill, and like any other skill, it improves with practice.* *Graphic Design Thinking: How to Define Problems, Get Ideas, and Create Form* explores a variety of informal techniques ranging from quick, seat-of-the-pants approaches to more formal research methods for stimulating fresh thinking, and ultimately arriving at compelling and viable solutions. In the style with which author Ellen has come to be known hands-on, up-close approach to instructional design writing brainstorming techniques are grouped around the three basic phases of the design process: defining the problem, inventing ideas, and creating form. Creative research methods include focus groups, interviewing, brand mapping, and co-design. Each method is explained with a brief narrative text followed by a variety of visual demonstrations and case studies. Also included are discussions with leading professionals, including Art Chantry, Ivan Chermayeff, Jessica Helfand, Steven Heller, Abott Miller, Christoph Niemann, Paula Scher, and Martin Venezky, about how they get ideas and what they do when the well runs dry. The book is directed at working designers, design students, and anyone who wants to apply inventive thought patterns to everyday creative challenges.

This thought-provoking and practical book for graphic designers and students explores creative practice in graphic design. The book looks at the essential elements of the creative process through a series of in-depth studies of a range of real-life graphic design projects from the art direction of a magazine issue and the development of a logo, to the design of a poster, a font and a signage system. In each case, the designers are interviewed and their working process documented in detail.

How to write and illustrate children's books.

Assembled by the National Organization for Graphic Artists, this volume contains the latest information on business, pricing and ethical standards for nearly every discipline in the visual communications industry.

This helpful guide provides startup and experienced design business owners with dozens of useful, creative methods for achieving profitability. Updated throughout with additional material on time management, expanded coverage of Web and multimedia pricing, and numerous new interviews with leading designers, this third edition is an invaluable industry guide focusing on these crucial aspects of running a graphic design business. Coverage includes how to set rates, deal with competitors' pricing, use different pricing methods, prepare estimates, draft proposals, establish and manage budgets, negotiate, and position the brand of the firm. Graphic designers will find the clearly written, practical advice indispensable to professional success.

*Looking Closer 2* offers more of the best recent writing on graphic design, covering new and important issues in design language, education, intellectual property, new media, the state of the business, and the place of design in society. The collection presents a stimulating look at how design issues are affected by and affecting changes in contemporary culture.

Exquisite graphic design artifacts comprise this unusual collection culled from the pages of type and typography books dating from 1896 to 1936. Design professionals, students and teachers of graphic design, and anyone with an interest in vintage design will be delighted to find rare, never-before-reprinted type specimens, vintage layouts, logos, and decorations that will serve as an inspiration and resource for practicing and aspiring graphic designers.

"A professional's guide to licensing and royalty agreements"--Cover.

Here is your chance to collect some of the most iconic comic book covers by some of the greatest artists to ever pick up a pencil! EC Comics, under the guidance of publisher Bill Gaines, was--according to the editor of this collection--the greatest line of comics ever done. This once-in-a-lifetime Artist's Edition collects more than 140 EC covers by their best and brightest talents. The luminaries included in this gigantic (15 x 22 inches!) tome include: Wally Wood, Harvey Kurtzman, Graham Ingels, Al Williamson, Johnny Craig, Frank Frazetta, Jack Davis, Al Feldstein, and more! To make a baseball analogy, this is a Murderers Row every bit as noteworthy as the '27 Yankees! Also includes an Introduction by noted EC scholar Thommy Burns. To Date IDW Publishing has won SIX Eisner Awards (the comic book equivalent of the Academy Awards). Each cover in this collection has been scanned from the original art While appearing to be in black and white, these images were scanned in COLOR, enabling the reader to see all the subtle nuances that make original art unique. Blue pencil notations, zip-a-tone, Duoshade, whiteout--all of these and more are clearly visible. Honestly, the only better way to see these covers is to be holding the original art in your hands!

Updated, expanded and redesigned with contemporary illustrations, this comprehensive guide covers all aspects of the law likely to affect illustrators. It contains recommended terms and conditions, advice on calculating fees, how to write a licence agreement and how to be protected against exploitative practices.

For years, the *Graphic Artists Guild Handbook: Pricing and Ethical Guidelines* has been the industry bible for graphic designers and illustrators. This, the 13th edition, continues the tradition with new information, listings and pricing information based on surveys of working designers. It addresses legal rights and issues such as how copyright laws affect the income and work of graphic artists. It also provides tips on how to negotiate the best deals and how and what to charge for work, and includes sample contracts. For design and illustration professionals, there is no more comprehensive and informative resource.

*The Business Skills Every Creative Needs!* Remaining relevant as a creative professional takes more than creativity--you need to understand the language of business. The problem is that design school doesn't teach the strategic language that is now essential to getting your job done. *Creative Strategy and the Business of Design* fills that void and teaches left-brain business skills to right-brain creative thinkers. Inside, you'll learn about the business objectives and marketing decisions that drive your creative work. The curtain's been pulled away as marketing-speak and business jargon are translated into tools to help you: Understand client requests from a business perspective Build a strategic framework to inspire visual concepts Increase your relevance in an evolving industry Redesign your portfolio to showcase strategic thinking Win new accounts and grow existing relationships You already have the creativity; now it's time to gain the business insight. Once you understand what the people across the table are thinking, you'll be able to think how they think to do what we do.

Get ready to enter the working world of illustration with this freshly updated second edition of Brazell and Davies's *Becoming a Successful Illustrator*. This edition features even more 'Spotlight on...' sections, with advice from practicing illustrators as well as the people that commission them. You can enjoy added coverage in fields such as moving image, character illustration and social media. There are also new exercises to get you started planning and building your business, and over 200 inspirational examples of artwork, most of which are new to this edition. You can expect practical tips on how to seek work, how to market yourself and how to run your illustration business in an enterprising way, with advice that will prove useful long after your first commission. Building on the resources of the first edition, this continues to be the must-have guide to practicing professionally as an illustrator. Featured illustrators include: Millie Marotta Mark Ulriksen Natsko Seki Ellen Weinstein Stephen Collins ... and many more Featured topics include: Finding clients Agency representation Fields of work Financial and legal requirements Skills in art and design Self-promotion Showing work Managing your business

Published to instant acclaim in 2005, our best selling *How to Be a Graphic Designer without Losing Your Soul* has become a trusted resource for graphic designers around the world, combining practical advice with philosophical guidance to help young professionals embark on their careers. This new, expanded edition brings this essential text up to date with new chapters on professional skills, the creative process, and global trends that include social responsibility, ethics, and the rise of digital culture. *How to Be a Graphic Designer* offers clear, concise guidance along with focused, no-nonsense strategies for setting up, running, and promoting a studio; finding work; and collaborating with clients. The book also includes inspiring new interviews with leading designers, including Jonathan Barnbrook, Sara De Bondt, Stephen Doyle, Ben Drury, Paul Sahre, Dmitri Siegel, Sophie Thomas, and Magnus Vol Mathiassen

Master the 3 C's of Head-Turning Design! Cover your basics with the book that covers everything from typography and color to layout and business issues! Jim Krause, author of the popular *Index* series, guides you through the understanding and practice of the three elements every successful visual design must have: Components: Learn how to get the most out of the photos, illustrations, icons, typography, linework, decoration, borders and backgrounds you use within your design. Composition: Practice combining the components of a design in a visually appealing way by using the principles of placement, grouping, alignment, flow and spacing to create a pleasing, cohesive design. Concept: Utilize the intangible elements of theme, connotation and style to present and deliver your message in a way that will wow your clients every time. Whether you're a new, mid-level or experienced designer who is brainstorming ideas or finalizing your presentation, this handy-to-use, take-it-with-you book will instruct and inspire you to new heights of creativity.

Extra Bold is the inclusive, practical, and informative (design) career guide for everyone! Part textbook and part comic book, zine, manifesto, survival guide, and self-help manual, Extra Bold is filled with stories and ideas that don't show up in other career books or design overviews. • Both pragmatic and inquisitive, the book explores power structures in the workplace and how to navigate them. • Interviews showcase people at different stages of their careers. • Biographical sketches explore individuals marginalized by sexism, racism, and ableism. • Practical guides cover everything from starting out, to wage gaps, coming out at work, cover letters, mentoring, and more. A new take on the design canon. • Opens with critical essays that rethink design principles and practices through theories of feminism, anti-racism, inclusion, and nonbinary thinking. • Features interviews, essays, typefaces, and projects from dozens of contributors with a variety of racial and ethnic backgrounds, abilities, gender identities, and positions of economic and social privilege. • Adds new voices to the dominant design canon. Written collaboratively by a diverse team of authors, with original, handcrafted illustrations by Jennifer Tobias that bring warmth, happiness, humor, and narrative depth to the book. Extra Bold is written by Ellen Lupton (*Thinking with Type*), Farah Kafei, Jennifer Tobias, Josh A. Halstead, Kaleena Sales, Leslie Xia, and Valentina Vergara.

From the Graphic Artists Guild comes the complete pricing and ethical reference for designers—helping members and non-members alike navigate the world of charging and collecting payment for their designs as well as building their freelance business. *Graphic Artists Guild Handbook: Pricing & Ethical Guidelines, 15th Edition* is an indispensable resource for people who create graphic art and those who buy it. As the graphic art marketplace continues to evolve to meet the needs of both digital and print media and as clients struggle with shrinking budgets in the current economy, the demand for up-to-date information on business, ethical, and legal issues is greater than ever. The fully updated 15th Edition includes: —The latest pricing guidelines for buyers and sellers —Current salary information with job descriptions —Formulas for determining hourly and per diem freelance rates —Hourly freelance rates by discipline —Copyright registration information —Model contracts and forms that can be adapted for specific needs —A totally revised and updated chapter on Surface Pattern Design —An expanded chapter of additional professional, business, and legal resources with the latest contact information This one-stop resource provides all the professional and legal guidance every graphic designer needs to build their business and enhance their careers.

• Completely revised and updated to reflect the latest trends • Features the latest information on pricing graphic design work *Graphic Artists Guild Handbook: Pricing & Ethical Guidelines*, is the industry bible, containing information all graphic artists and their clients need to buy and sell work in a professional manner. The twelfth edition of this classic reference has been revised and updated to provide all the information creative professionals need to keep up with current trends and compete in an ever-changing industry.

The *Guild Handbook of Scientific Illustration, Second Edition* Sponsored by the Guild of Natural Science Illustrators and written by top illustrators, scientists, and industry experts, *The Guild Handbook of Scientific Illustration, Second Edition* is an indispensable reference guide for anyone who produces, assigns, or simply appreciates scientific illustration. Offering broad coverage and more than 620 outstanding illustrations, this new edition offers up-to-date coverage on all aspects of this specialized field, from illustrating molecules and 3D modeling to important material and advice on copyright and contractual concerns, as well as establishing a freelance business. With step-by-step instructions, in-depth coverage of illustrative techniques and related tools, and helpful advice on the day-to-day business of scientific illustrating, it is easy to see why scientific illustrators refer to this book as their "bible."

Offers guidance for artists in financial planning, copyright protection, the preparation of a portfolio, and sale of works to art dealers, museums, and other markets

Begin your graphic design career now, with the guidance of industry experts *Becoming a Graphic and Digital Designer* is a single source guide to the myriad of options available to those pursuing a graphic design career. With an emphasis on portfolio requirements and job opportunities, this guide helps both students and individuals interested in entering the design field prepare for successful careers. Coverage includes design inspiration, design genres, and design education, with discussion of the specific career options available in print, interactive, and motion design. Interviews with leading designers like Michael Bierut, Stefan Sagmeister, and Mirko Ilic give readers an insider's perspective on career trajectory and a glimpse into everyday operations and inspirations at a variety of companies and firms. Design has become a multi-platform activity that involves aesthetic, creative, and technical expertise. *Becoming a Graphic and Digital Designer* shows readers that the field once known as "graphic design" is now richer and more inviting than ever before. Learn how to think like a designer and approach projects systematically Discover the varied career options available within graphic design Gain insight from some of the leading designers in their fields Compile a portfolio optimized to your speciality of choice Graphic designers' work appears in magazines, advertisements, video games,

movies, exhibits, computer programs, packaging, corporate materials, and more. Aspiring designers are sure to find their place in the industry, regardless of specific interests. Becoming a Graphic and Digital Designer provides a roadmap and compass for the journey, which begins today.

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