

How To Start Your Own Forex Signal Service The Next Step Every Forex Trader Should Take To Build An Automated Passive Income Stream

The author and founder of the Custom Shop Shirtmakers chain offers pragmatic instructions and practical advice on starting up a small business, profiling sixteen successful entrepreneurs

Author of cult classics *The Pumpkin Plan* and *The Toilet Paper Entrepreneur* offers a simple, counterintuitive cash management solution that will help small businesses break out of the doom spiral and achieve instant profitability. Conventional accounting uses the logical (albeit, flawed) formula: Sales - Expenses = Profit. The problem is, businesses are run by humans, and humans aren't always logical. Serial entrepreneur Mike Michalowicz has developed a behavioral approach to accounting to flip the formula: Sales - Profit = Expenses. Just as the most effective weight loss strategy is to limit portions by using smaller plates, Michalowicz shows that by taking profit first and apportioning only what remains for expenses, entrepreneurs will transform their businesses from cash-eating monsters to profitable cash cows. Using Michalowicz's Profit First system, readers will learn that:

- Following 4 simple principles can simplify accounting and make it easier to manage a profitable business by looking at bank account balances.
- A small, profitable business can be worth much more than a large business surviving on its top line.
- Businesses that attain early and sustained profitability have a better shot at achieving long-term growth.

With dozens of case studies, practical, step-by-step advice, and his signature sense of humor, Michalowicz has the game-changing roadmap for any entrepreneur to make money they always dreamed of.

With the decreasing number of jobs and the increasing problem of under-employment, Entrepreneurship is no longer a choice but a necessity. Starting own Enterprise is considered a tedious task due to the involvement of many factors, including the lack of awareness of the eco-system of Entrepreneurship. Aspiring Entrepreneurs feel lost in the puzzle or the maze of Entrepreneurship. Start your own Enterprise: The must know-how guide for an Entrepreneur aims at familiarizing the budding Entrepreneurs with the eco-system of Entrepreneurship in India and to make them aware of the steps they need to take to start their own Enterprise. This book will impart the potential Entrepreneurs with the required knowledge about the various stages of starting an Enterprise, from planning till execution, giving the snapshot of the activities which are required to be done in each stage. This book covers the entire gamut of starting an Enterprise, beginning right from the stage of looking for an idea, till the stage of the product launch of your Enterprise in the market. It will guide you through each step of starting your Enterprise and will help you in laying a strong foundation for your Enterprise.

How To Start Your Own Shoe Company is for anyone with the dream of starting a shoe company of their own. The book follows the launch of two small start-up shoe companies. Each company has its own style of shoes and business plan. In each chapter we will describe a requirement or process, then we will take some time to explain how each new shoe brand will tackle the challenges. *How To Start Your Own Shoe Company* covers many important topics such as; how to go about creating your shoe brand identity, how to legally set-up your shoe company, how to register trademarks and apply for patents, how to get your shoes designed, built, paid for, and how to go about selling your shoes. We will also cover topics like how to import shoes, international distribution, how to pay overseas vendors and capital requirements. 8.5x 11 Soft Cover 12 Chapters, 170 Pages.

Turn Small Change Into Big Profits! Looking for an opportunity to make big profits while setting your own schedule? A vending business could be your ticket to the top. Americans feed vending machines more than \$46 billion a year for sodas, candy, coffee and other snacks. That's a nice chunk of change you could be pocketing. Starting is easy. You can begin part time out of your home. As your customer base increases, you can hire extra help, invest in more machines and expand your service area. There's no limit to how large your business can grow. Get the inside scoop on how to start up in this lucrative, flexible business. Expert advice covers: How to select the hottest new products for vending machines The best ways to finance your new business The secrets to scouting out territories and establishing routes Where to find supplies at a discount The latest statistics, trends and forecasts from industry experts Critical tips to avoid getting scammed New technology and the use of social media Checklists, work sheets and expert tips guide you through every phase of the startup process. With low startup costs and no experience required, a vending business is a perfect choice for your new venture.

"Essential . . . one for the ages . . . a must read for all who care about presidential power." —The Washington Post "Authoritative . . . The most comprehensive account yet of that smoldering wreck of foreign policy, one that haunts us today." —LA Times One of BookPage's Best Books of 2020 *To Start a War* paints a vivid and indelible picture of a decision-making process that was fatally compromised by a combination of post-9/11 fear and paranoia, rank naïveté, craven groupthink, and a set of actors with idées fixes who gamed the process relentlessly. Everything was believed; nothing was true. Robert Draper's fair-mindedness and deep understanding of the principal actors suffuse his account, as does a storytelling genius that is close to sorcery. There are no cheap shots here, which makes the ultimate conclusion all the more damning. In the spirit of Barbara W. Tuchman's *The Guns of August* and Marc Bloch's *Strange Defeat*, *To Start A War* will stand as the definitive account of a collective scurrying for evidence that would prove to be not just dubious but entirely false—evidence that was then used to justify a verdict that led to hundreds of thousands of deaths and a flood tide of chaos in the Middle East that shows no signs of ebbing.

Sold! To the Highest Bidder! eBay has changed the way the world shops. Here's your chance to get in on this retail phenomenon—it's simple and inexpensive to get started. All you need is a product (or service) people want and internet access, and you're well on your way to reaching eBay's millions of customers. Newly revised and updated with the latest eBay tools and features, this book puts you on the fast track to your own eBay business. You'll learn: Tips for attracting interested customers and high bids How to spot trends and discover the next hot items Insider secrets from successful eBay entrepreneurs

BE YOUR OWN BOSS "Entrepreneurs enjoy a freedom few ever know. Starting your own business is one of the few remaining paths to wealth—and this book is a valuable road map." Robert K. Kiyosaki, Author of *Rich Dad Poor Dad* Tap into more than 30 years of small business expertise as you embark on the most game-changing journey of your life – your new business. This unmatched guide - the best-selling business startup book of all time - offers critical startup essentials and a current, comprehensive view of what it takes to survive the crucial first three years, giving you exactly what you need to survive and succeed. Plus, you'll get advice and insight from experts and practicing entrepreneurs, all offering common-sense approaches and solutions to a wide range of challenges. Pin point your target market Uncover creative financing for startup and growth Use online resources to streamline your business plan Learn the secrets of successful marketing Discover digital and social media tools and how to use them Take advantage of hundreds of resources Receive vital forms, worksheets and checklists From startup to retirement, millions of entrepreneurs and small business owners have trusted *Entrepreneur* to point them in the right direction. We'll teach you the secrets of the winners, and give you exactly what you need to lay the groundwork for success.

Lifting the veil on all facets of the marijuana industry, *Start Your Own Cannabis Business* sheds light the business opportunities available as it becomes legal and regulated across the globe. From retailers to growers, producers, and suppliers there's a seemingly never-ending list of startup opportunities in this emerging market such as providing security and courier services; making concentrates and edibles; growing, distribution, and sales to list a few. In 2016, cannabis sales in North America reached about \$6.7 billion and is expected to surge to \$30 billion by 2021. Add in the fact that 70 to 80 percent of startup cannabis businesses reach break-even within the first year and that makes for an

unprecedented opportunity for business ventures of all sizes. Cannabis, biotech and entrepreneurship reporter Javier Hasse introduces forward-thinking entrepreneurs, like you, to the industry and shares hard-earned tips and success stories from pioneers and visionaries in the marijuana industry. You'll also learn how to: Evaluate your cannabis business idea, build a business plan, and find funding Grow your business into a multi-state company Comply with the IRS and regulations with the guidance of cannabis-savvy lawyers and accountants If you're thinking about starting your own business then keep reading... Are you excited to start a business? Do you have an idea, or are just fascinated with the idea of launching and growing your own enterprise? If so, then congratulations! Starting a business can be a remarkable journey that can change your life for the better. But before you start, remember the following... You don't know what you don't know. And what you don't know can be a huge roadblock in business. You see, most people who start a business make the same mistakes - with both their planning and execution. You may even make costly yet avoidable errors which cause you to lose huge amounts of money. But now, you can stay informed with insider tips, usually only known to successful businesspeople, which will guide you and help you to avoid pitfalls. Tips the majority of Americans don't know about. How to Start a Business: Step-By-Step Start from Business Idea and Business Plan to Having Your Own Small Business, Including Home Based Business Tips, Sole Proprietorship, LLC, Marketing, Branding, and More includes: A step-by-step guide to walk you through the process of launching your business from start to finish Amazing tips for creating and developing your idea The truth about business plans and all you need to know about the topic Quick and powerful questions regarding legal structures so you can discover the best one for you 7 secrets that makes a remarkable brand 4 powerful strategies for effective branded marketing Valuable insights into funding Proven business administration tips so you can avoid getting into trouble A simple guide to scaling your business And much, much more! So if you want to discover how to start your own business and set yourself up for success, click "add to cart"!

CRAFT YOUR OWN SUCCESS Whether you're a master crafter, a carpenter, a jewelry designer, or have become passionate about making the best home décor in town, now is the time to go from hobby to full-time business owner. And with million shoppers ready to discover your unique offerings it only makes sense to join the largest, most successful online community of creative entrepreneurs on Etsy®. Our experts have teamed up with successful shop owners to provide you with Start Your Own Etsy® Business, an easy-to-understand, comprehensive blueprint that takes you through setting up, branding, marketing, and managing your store. You'll learn how to: • Create listings and marketing plans that attract the right customers • Choose keywords and tags design to drive traffic to your shop • Pick the right shipping and packaging methods to meet your inventory needs • Define your brand with carefully crafted logos, product listings, and images • Reach more shoppers with targeted social media and advertising campaigns • Create storytelling product listings and professional looking product photos • Decide when it's time to turn your part-time hobby into a full-time business venture Plus, gain worksheets, templates, resource lists and tips designed to go from passion to profits. If you're ready to share your passion for your craft with millions around the world, this guide is for you. In 1998, "Entrepreneur" magazine editor Lesonsky and her staff "wrote the book" on startups that became a national bestseller and a life-changing resource for hundreds of thousands of entrepreneurs. Now they have created the third edition, including new information for today's business world.

Discover everything you need to know to set up and run your own business successfully with this uniquely visual guide. Combining clear, jargon-free language and bold, explanatory illustrations, How to Start Your Own Business shows you how to shape your ideas into a profitable venture, taking you step by step through everything from business plans to branding. Packed with practical, authoritative info and graphics that demystify complex topics such as securing investors, establishing an online presence, and managing finances, this ebook gives you all the tools you need to understand how a modern startup works, and then start your own. Much more than a standard business-management or self-help book, How to Start Your Own Business shows you what other titles only tell you, combining solid reference with no-nonsense advice. It's the perfect primer for anyone with entrepreneurial aspirations, and essential reading for those who simply want to learn more about the world of business and management.

The Everything Start Your Own Business Book, 2nd Edition has everything you need to start your own business-and keep it running in the black. Completely updated and expertly revised by successful businesswoman Judith B. Harrington, this one-stop resource contains new information on: Online business strategy Critical professional associations and organizations Regulatory pitfalls Competitive concepts such as leased employees Being your own boss, head cook, and bottle washer isn't easy-one in three new businesses fail the first year. With this straightforward, no-nonsense reference book, you can make sure your business succeeds. Whether you need help formulating a business plan, finding financing, or running the business once it's off the ground, you'll find it all in The Everything Start Your Own Business Book, 2nd Edition.

Work for yourself in just one week with Britain's most dynamic entrepreneur 'Everybody wants to be an entrepreneur. Every single day of my life I am bombarded by people with pitches. But 90% of new businesses fail, because their founders failed to ask themselves the simplest of questions. I can save you years of wasted time and thousands of pounds of wasted money by giving you the ammunition to ask the right questions, and helping you make the decision that is right for you. I will show you how to spend a maximum of seven days deciding if your idea is workable and bankable. How to say 'I'm in', but equally importantly, to have the courage to say 'I'm out'. How to become your own Dragon. Each piece of advice in this book is based on my thirty years of starting businesses. You will find all the fundamental ingredients for any new company, whatever sector you want to be in, whatever size of business you have in mind, along with the tools to make it work. Answer all the tough questions I am going to get you to ask yourself and you will have a business that genuinely has a chance of success. You can be one of the 10% of businesses that do make it.' - James Caan. James Caan is one of the UK's most successful and dynamic entrepreneurs, having built and sold businesses since 1985. After dropping out of school at sixteen and starting his first business in a Pall Mall broom cupboard - armed with little more than charm and his father's advice - Caan went on to make his fortune in the recruitment industry, founding the Alexander Mann Group, a company with a turnover of £130m. A 2003 graduate of Harvard Business School, Caan's most recent endeavour has been to set up private equity firm Hamilton Bradshaw. Caan hit our screens when he joined the panel of the BBC's Dragons' Den in 2007. He is a regular in the national and business press, advises on various Government programmes, and initiates numerous philanthropic projects via the James Caan Foundation.

OWN YOUR OWN CORPORATION reveals the legal secrets and strategies that the rich have used for generations to run their businesses and protect their assets. Written in a clear and easily understandable style, and now completely revised and updated to reflect important changes in rules and regulations, OWN YOUR OWN CORPORATION provides the necessary knowledge to save thousands of dollars in taxes and protect your family assets from the attacks of creditors. OWN YOUR OWN CORPORATION illustrates how to: Select the best entity for your own personal strategy Maximize the incredible benefits of corporations for asset protection and tax savings Raise money for your new venture Use employment agreements for your benefit Easily prepare and maintain corporate records

No matter what kind of business you want to launch, no matter how big or small your budget, there are some things you must know. You'll need an estimate of start-up costs, of potential earnings, and of the qualifications and equipment necessary to make your enterprise a success. This book provides all that--and more. If you're an aspiring entrepreneur, you'll rely on this up-to-date guide for vital information to start your enterprise. Inside you'll find the lowdown and bottom-line advice for hundreds of exciting ideas. In addition, you'll get guidance on whether you can run the company from your home. Haven't you always longed to be your own boss? To do what you want to do when you want to do it? Then reach

for this book to match your resources to your plans and kick off a business that works.

Your Complete Guide to Starting a Profitable Senior Home Care Business. A senior home care business offers you: Flexible hours. Be your own boss. A recession-proof business. Start on a shoestring. In this book, you'll discover: How to get started with just a few hundred dollars. How to price your services. How to get a steady stream of new customers. State-by-state licensing information. The 12 most in-demand services to offer. The 5 essential forms you'll need to succeed.

BLACK ENTERPRISE magazine is the premier business news source for African Americans. With thirty years of experience, Black Enterprise continues to chronicle the achievements of African American professionals while providing monthly reports on entrepreneurship, investing, personal finance, business news and trends, and career management. Now, Black Enterprise brings to you the Guide to Starting Your Own Business, the one-stop definitive resource for everything today's entrepreneur needs to know to launch and run a solid business. Former Black Enterprise editor Wendy Beech knows that being a successful business owner takes more than capital and a solid business plan. She offers essential, timely advice on all aspects of entrepreneurship, including defining and protecting a business idea, researching the industry and the competition, confronting legal issues, choosing a good location, financing, and advertising. You'll even learn how to make the most of the Internet by establishing a Web presence. Plus, you'll hear from black entrepreneurs who persevered in the face of seemingly unbeatable odds and have now joined the ranks of incredibly successful black business owners. This exceptional reference tool also includes: * The ten qualities you must possess to be a successful entrepreneur. * A list of helpful resources at the end of every chapter. If you've ever dreamed about going into business for yourself, if you feel you've hit the glass ceiling in corporate America, if you have the drive and the desire to take control of your destiny, the Black Enterprise Guide to Starting Your Own Business will motivate and inspire you--every step of the way. Special Bonus. To help you stay abreast of the latest entrepreneurial trends, Black Enterprise is pleased to offer: * A free issue of Black Enterprise magazine. * A free edition of The Exchange Newsletter for Entrepreneurs. * A discount coupon for savings off the registration fee at the annual Black Enterprise Entrepreneurs Conference.

This guide goes through all the components needed to know to start any business (online, retail, small business, home-based). It breaks down difficult concepts into simple, actionable steps that can be applied today.

Whether titans of industry, influential business leaders, or creators of history's most recognizable brands, these entrepreneurs had the vision, innovation, and ruthless determination to make their marks on our society in indelible ways. Boldly illustrated and comprehensive in its scope and depth, *Entrepreneurs Who Changed History* profiles more than 90 industry leaders across the world and throughout the ages - from the enterprising bankers of the medieval world and the merchants of an empire to the titans of industry and the geniuses of Silicon Valley. Combining accessible text with specially-commissioned illustrated portraits in a range of bold artwork styles, photographs, and infographics, entries showcase each individual in a fresh, visual way. The towering personalities behind some of history's most recognizable brands and companies - their ruthlessness, tenacity, creativity, and sheer grit - are all brought to vivid life. Profiling the kings and queens of commerce and trade, *Entrepreneurs Who Changed History* features the familiar faces of Vanderbilt and Rockefeller, Ford and Ferrari, Gates and Zuckerberg, alongside lesser-known figures such as the enterprising women of colonial America, the emancipated enslaved people who became millionaires against all odds, and the individuals powering today's emerging economies.

Starting a business? Don't sweat it! With all-new content and updates reflecting the latest laws, business climate, and startup considerations, *Starting a Business All-In-One For Dummies, 2nd Edition*, is the book you need if you're starting a business today. Inside, you'll find the most important practical advice you need to start any type of business from the ground up, distilled from 10 bestselling *For Dummies* business titles. Covering all startup business phases through the first year of operation, this guide will help you turn your winning idea into a winning business plan. You'll get simple step-by-step instructions as you go, all the way to marketing, branding, taxes, and human resources. Start up a dream business from scratch Write a winning business plan Secure financing Manage your risks successfully Navigate your first year of operation If you're a go-getter looking for a way to launch a great idea and be your own boss, *Starting a Business All-In-One For Dummies* prepares you to beat the odds and become successful in your sector.

This second edition covers the Internet and alternative sources of funding that have developed since the first edition was published. The examples given are updated, legal issues are revised and financial statements reflect 21st-century figures.

Teaching Goes High-Tech Online education is experiencing a huge growth spurt. The number of students taking online classes increased 24 percent in the past year-and this growth is only expected to continue. Don't let this lucrative opportunity pass you by. Take your teaching global by offering courses online. Learn everything you need to know to set up a successful online education business: Find financing, write a business plan, choose a business structure and learn other business basics Develop exciting courses in the four most popular areas-IT, health care, education and business-as well as niche markets Promote your business and attract students through online newsletters, search engine optimization and other innovative techniques Design a user-friendly website and provide high-quality tech support Train instructors in this new education medium, or teach courses yourself And more! Real-life stories from successful entrepreneurs show you exactly what you need to do to set up and run a profitable business. Now's the perfect time to get started with an online education business-and with this book, you're well on your way to success.

In 2017 34% of the workforce was considered part of the gig economy. This growing workforce of freelancers and side-giggers is also estimated to grow to 43% by 2020. That's 4 million freelancers, soon to be 7 million by 2020. Whether it's people looking to earn extra money, those tired of their 9-to-5, to entrepreneurs looking to grow their side hustle, *Entrepreneur* is uniquely qualified to guide a new

generation of bold individuals looking to live their best lives and make it happen on their own terms. Whatever industry or jobs this new workforce takes, Start Your Own Business will guide them through the first three years of business. They'll gain the know-how of more than 30 years of collective advice from those who've come before them to: How to avoid analysis paralysis when launching a business Tips for testing ideas in the real-world before going to market with insights from Gary Vaynerchuk Decide between building, buying, or becoming a distributor What to consider when looking for funding from venture capitalists, loans, cash advances, etc. Whether or not a co-working space is a right move Tips on running successful Facebook and Google ads as part of a marketing campaign Use micro-influencers to successfully promote your brand on social media

Consultants work in all fields. They operate from offices and from home, work for investment firms and as personal trainers, or have expertise as accountants and wedding planners. The independence, flexibility, and potential income it brings make for an exciting and satisfying career. And it's an increasingly popular one for highly skilled, motivated professionals who've been laid off in this unstable economy. This guide features tips and tricks to help beat the competition, including how to: Set—and keep—personal and financial goals Organize important paperwork Price and market specific services Create advertising and publicity plans Grow a business, from finding a partner to managing employees Minimize and eliminate business risks Consultants are paid well for their advice—if they know how to operate a successful business. With advice from experts in a variety of areas, this valuable guide helps you create the business of your dreams!

Entrepreneurship is one of the critical decisions to be made. It involves number of risk and has its own advantages also. But the charm of being a master of you is always above any other form of work. To start you own venture you have to decide on many things. Making a choice of the right project is a difficult decision for an entrepreneur and is an imperative decision. For the reason that rest of the challenges for setting up a business is based on the type of the product that an entrepreneur decides. Getting thorough knowledge is a must. Starting your own business is one of the few remaining paths to wealth. You do not need to be a genius to run a successful business, but you do need some help. And that is exactly what this book is, a guide into the stimulating world of business ownership. Entrepreneurship helps in the development of nation. A successful entrepreneur not only creates employment for himself but for hundreds. Deciding on a right project can lead you to the road to success. To help budding entrepreneurs this book contains more than 350 project profiles with project capacity, cost of project, rate of return etc. Identification, the first stage of the project cycle, is a crucially important process leading to the initial screening of projects. This book serves useful purpose for Project identification and helpful to project consultants, engineers, chartered accountants, corporates, individuals including entrepreneurs, financiers, contractors, investors and those who wish to gather at a glance information on the various projects.

You have a great idea for a new business. Or maybe you're ready to leave your company and branch out on your own. But where do you begin? Let successful business owner Judy Harrington show you the way! With her straightforward, no-nonsense advice, you can make sure your business succeeds and flourishes. Completely revised and updated, this one-stop resource contains important information on: Using the latest online marketing tools, including webinars and social media Starting a green business and making any business "greener" Avoiding regulatory pitfalls as you start and grow your company Taking advantage of competitive concepts such as leased employees The latest payroll and tax collection responsibilities Gaining valuable experience by volunteering The Everything Start Your Own Business Book, 3rd Edition has everything you need to start your own business--and everything you need to keep it running in the black as well. And the accompanying CD is loaded with business-plan examples, useful lists, sample letters, and important forms. This complete package contains everything budding entrepreneurs need to get started--and succeed!

Start a house cleaning business with this step-by-step guide and be up and running in one week. Back in the olden days before the internet was really popular and you could Google search anything, there was trial and error. If you wanted to start a house cleaning business from scratch you could, but it was rarely an overnight success for anybody. Big success was tossed to the cleaning service franchisees who could afford the fancy training, and well-built brands, while the mom and pop cleaning services were left to figure it out on their own. Good news - times have changed. As an independent house cleaner, you no longer have to wade through endless Pinterest boards for tips and ideas on how to start a house cleaning business. Angela Brown built from scratch one of the most successful independently owned and operated house cleaning companies in the Southeastern United States. If you are serious about success in the cleaning service industry, you should sign up for her free tips, tricks and time saving hacks by joining the Savvy Cleaner email list at: savvycleaner.com/tips and you follow her blog at: AskaHouseCleaner.com She has trained a multitude of independent house cleaners how to take their business from day one through expansion and enormous growth. In this step-by-step guide she'll show you: How to set up your home office What office supplies you are going to need Ideas for your company logo How to choose your company name How to choose a uniform Tips on creating your company image and brand How to set your rules and policies How to choose a territory Everything you need to know about creating flyers, worksheets and why you need them. How to bid jobs, what to charge, What kind of car you need, Confidence builders & how to build instant credentials, Bonding, insurance The magic of the Mulligan, How to get an endless stream of referrals, how much you should pay for referral fees, How to never have any billing and collections, and how to always get paid and on time. (There is a reason they call Angela Brown "The House Cleaning Guru.") If you're here because you have an interest in house cleaning or in upgrading your life and you want to start a house cleaning business, welcome. House cleaning business is a 49 billion dollar a year industry that is nearly recession proof - when times get hard, people work more hours to pay the bills, they have less time at home to clean, so they outsource their cleaning - which means more business for you and me. Another awesome reason to start a house cleaning business is this: unlike a regular 9 to 5 job if you get fired, you're not out of work. You simply add another customer into your new available time slot and keep going. And you will learn here how to do such an amazing job, that you will never get fired, and your clients will never want you to leave. Franchise or Start a house cleaning business? (FREE BONUS DOWNLOAD: savvycleaner.com/franchise So should you buy into an existing franchise like Molly Maid, MerryMaids, The Cleaning Authority, Maid Brigade, Maid Pro, Sears MaidServices, The Maids, Two Maids & A Mop, You've Got Maids, MaidSimple, Cleantastic, Home Cleaning Services of America, Jani-King, MopFrog, Jan Pro, Maid to Perfection, or many of the others on the market? Or should you start your own house cleaning company from scratch? There are pros and cons to both. If you are not sure of the differences, you can download a free comparison chart at savvycleaner.com/franchise For the sake of this book we are going to assume you are going to start your own.

Get it right—from the start! “Entrepreneurship is like a roller coaster ride, exhilarating yet terrifying . . . Allow Ingrid to guide you” (Adam Franklin, bestselling author of Web Marketing That Works). Often, people leap into starting a business to pursue their passion without fully realizing what they've gotten themselves into. They may love what they do—but the financial and administrative side of the business ends up being more than they bargained for. So You Want to Start a Business takes you through the seven essential elements required to create a thriving business. With examples, exercises, and invaluable guidance, Ingrid Thompson provides a practical guide to unleashing one's inner entrepreneur. With over twenty years' experience helping people create successful businesses, Ingrid knows exactly how to help people decide what kind of business to start—and start out on the right foot.

Leading entrepreneurs into the multi-billion dollar consulting industry, the experts at Entrepreneur show you how to capitalize on your talents to help others achieve their business goals. Coached by experts, learn to define your market, find and keep clients, obtain licenses, set rates, monitor cash flow, hire staff, prepare contracts, agreements, and reports, and more. Includes new interviews with successful consultants, updated answers to frequently asked questions, and a completely refreshed list of the top 20 consulting businesses.

