

## Motivational Interviewing In Health Care Helping Patients Change Behavior Stephen Rollnick

The Second Edition of Johnny Saldaña's international bestseller provides an in-depth guide to the multiple approaches available for coding qualitative data. Fully up to date, it includes new chapters, more coding techniques and an additional glossary. Clear, practical and authoritative, the book: -describes how coding initiates qualitative data analysis -demonstrates the writing of analytic memos -discusses available analytic software -suggests how best to use The Coding Manual for Qualitative Researchers for particular studies. In total, 32 coding methods are profiled that can be applied to a range of research genres from grounded theory to phenomenology to narrative inquiry. For each approach, Saldaña discusses the method's origins, a description of the method, practical applications, and a clearly illustrated example with analytic follow-up. A unique and invaluable reference for students, teachers, and practitioners of qualitative inquiry, this book is essential reading across the social sciences.

Social problems in many domains, including health, education, social relationships, and the workplace, have their origins in human behavior. The documented links between behavior and social problems have compelled governments and organizations to prioritize and mobilize efforts to develop effective, evidence-based means to promote adaptive behavior change. In recognition of this impetus, The Handbook of Behavior Change provides comprehensive coverage of contemporary theory, research, and practice on behavior change. It summarizes current evidence-based approaches to behavior change in chapters authored by leading theorists, researchers, and practitioners from multiple disciplines, including psychology, sociology, behavioral science, economics, philosophy, and implementation science. It is the go-to resource for researchers, students, practitioners, and policy makers looking for current knowledge on behavior change and guidance on how to develop effective interventions to change behavior.

People with diabetes often struggle to make healthy choices and stay on top of managing their illness. Filling a vital need, this is the first book to focus on the use of motivational interviewing (MI) in diabetes care. The uniquely qualified authors--physician Marc P. Steinberg has devoted much of his career to diabetes care, and renowned clinical psychologist William R. Miller is the codeveloper of MI--present proven counseling techniques that can make any conversation with a patient more efficacious and motivating. Numerous sample dialogues illustrate specific ways to elicit patients' strengths and help them overcome barriers to change in such areas as eating habits, physical activity, medication use, insulin treatment, substance abuse, psychological issues, and more. This book is in the Applications of Motivational Interviewing series, edited by Stephen Rollnick, William R. Miller, and Theresa B. Moyers. Winner (First Place)--American Journal of Nursing Book of the Year Award, Adult Primary Care Category

"Promoting Self-Management of Chronic Health Conditions covers a range of topics related to self-management-theories and practice, interventions that have been scientifically tested, and information that individuals with specific conditions should know (or be taught by healthcare professionals)"--

The youngest living Medal of Honor recipient delivers an unforgettable memoir that "will inspire every reader" (Jim Mattis) NATIONAL BESTSELLER: A USA Today, Washington Post, and Publishers Weekly bestseller On November 21, 2010, U.S. Marine Lance Corporal Kyle Carpenter was posted atop a building in violent Helmand Province, Afghanistan, when an enemy grenade skittered toward Kyle and fellow Marine Nick Eufrazio. Without hesitation, Kyle chose a path of selfless heroism that few can imagine. He jumped on the grenade, saving Nick but sacrificing himself. One of the year's most anticipated books, Kyle's remarkable memoir reveals a central truth that will inspire every reader: Life is worth everything we've got. It is the story of how one man became a so-called hero who willingly laid down his life for his brother-in-arms—and equally, it is a story of rebirth, of how Kyle battled back from the gravest challenge to forge a life of joyful purpose. Kyle Carpenter's heart flatlined three times while being evacuated off the battlefield in Afghanistan. Yet his spirit was unbroken. Severely wounded from head to toe, Kyle lost his right eye as well as most of his jaw. It would take dozens of surgeries and almost three years in and out of the hospital to reconstruct his body. From there, he began the process of rebuilding his life. What he has accomplished in the last nine years is extraordinary: he's come back a stronger, better, wiser person. In 2014, Kyle was awarded the nation's highest military decoration, the Medal of Honor, for his "singular act of courage" on that rooftop in Afghanistan, an action which had been reviewed exhaustively by the military. Kyle became the youngest living recipient of the award—and only the second living Marine so honored since Vietnam. You Are Worth It is a memoir about the war in Afghanistan and Kyle's heroics, and it is also a manual for living. Organized around the credos that have guided Kyle's life (from "Don't Hide Your Scars" to "Call Your Mom"), the book encourages us to become our best selves in the time we've been given on earth. Above all, it's about finding purpose, regardless of the hurdles that may block our way. Moving and unforgettable, You Are Worth It is an astonishing memoir from one of our most extraordinary young leaders.

The first book to teach physical assessment techniques based on evidence and clinical relevance. Grounded in an empirical approach to history-taking and physical assessment techniques, this text for healthcare clinicians and students focuses on patient well-being and health promotion. It is based on an analysis of current evidence, up-to-date guidelines, and best-practice recommendations. It underscores the evidence, acceptability, and clinical relevance behind physical assessment techniques. Evidence-Based Physical Examination offers the unique perspective of teaching both a holistic and a scientific approach to assessment. Chapters are consistently structured for ease of use and include anatomy and physiology, key history questions and considerations, physical examination, laboratory considerations, imaging considerations, evidence-based practice recommendations, and differential diagnoses related to normal and abnormal findings. Case studies, clinical pearls, and key takeaways aid retention, while abundant illustrations, photographic images, and videos demonstrate history-taking and assessment techniques. Instructor resources include PowerPoint slides, a test bank with multiple-choice questions and essay questions, and an image bank. This is the physical assessment text of the future. Key Features: Delivers the evidence, acceptability, and clinical relevance behind history-taking and assessment techniques Eschews "traditional" techniques that do not demonstrate evidence-based reliability Focuses on the most current clinical guidelines and recommendations from resources such as the U.S. Preventive Services Task Force Focuses on the use of modern technology for assessment Aids retention through case studies, clinical pearls, and key takeaways Demonstrates techniques with abundant illustrations, photographic images, and videos Includes robust instructor resources: PowerPoint slides, a test bank with multiple-choice questions and essay questions, and an image bank Purchase includes digital access for use on

most mobile devices or computers

This pragmatic guide spells out how to use motivational interviewing (MI) to have productive conversations about behavior change with adolescents and young adults in any clinical context. Filled with vivid examples, sample dialogues, and "dos and don'ts," the book shows how conducting MI from a developmentally informed standpoint can help practitioners quickly build rapport with young patients, enhance their motivation to make healthy changes, and overcome ambivalence. Experts on specific adolescent problems describe MI applications in such key areas as substance abuse, smoking, sexual risk taking, eating disorders and obesity, chronic illness management, and externalizing and internalizing behavior problems. This book is in the Applications of Motivational Interviewing series.

This second edition features two all-new chapters, including THE HUMAN BRAIN AND SOCIAL THREAT: IMPACT ON PATIENTS AND HEALTH CARE PROFESSIONALS and HOW DO I KNOW WHAT SKILL TO USE? Both chapters result from what the authors have learned from their interactions over the past six years with their students and health care professionals. Using MI will enable you to communicate with your patients in a clear, concise, and sensible way that helps open your patients to the possibility of behavior change. By using the tools and skills in this revised second edition, you can have a greater impact on im.

Research shows that the importance of patient-reported outcomes, improved decision support, and care coordination is growing rapidly as new payment models transform healthcare delivery. This has led to the use of new measures and communication techniques, including shared decision-making and motivational interviewing. Using patient-reported outcomes at the point of service helps providers identify what matters most to the patient in front of them now. Describing treatment options and deciphering a patient's preferences effectively is a process, which has been likened to arriving at a diagnosis. Providers make a medical diagnosis by discerning a patient's primary complaints, past history, exam findings, and test results. A preference diagnosis can be thought of similarly. Providers work with their patients to identify what matters most to them, discuss the risks and benefits of the available treatment options, and support the patient as needed through the decision-making process. Once informed of their options, patients frequently chose treatments that require modifying their habits. Motivational interviewing helps patients and providers understand what matters most now and design care plans that provide appropriate support. While many healthcare providers and leaders may be familiar with patient-reported outcomes from research articles, and have heard of shared decision-making and motivational interviewing, few have experience using them. Fewer still understand how each relates to the other. This book helps leaders and healthcare providers better understand how to use patient-reported data to their advantage at the point of service. The book provides the background for developing shared knowledge and shared language, along with extensive examples of dialogue between providers and patients. In addition, the book contains personal interviews of subject matter experts who have significant experience using these measures. The result is a comprehensive understanding of how these measures and techniques can help providers, organizations, and patients navigate this modern healthcare management opportunity.

\* 2011 BMA Awards - Highly Commended in Health and Social Care \* This package provides you with the book plus the eBook - giving you the printed book, plus access to the complete book content electronically. Evolve eBooks allows you to quickly search the entire book, make notes, add highlights, and study more efficiently. Buying other Evolve eBooks titles makes your learning experience even better: all of the eBooks will work together on your electronic "bookshelf", so that you can search across your entire library of Nursing eBooks. Engagingly written by three experts with worldwide reputations in the field, Health Behavior Change presents an exciting method which can be used to help patients change their behaviour in both hospital and community settings. The method is applicable to any behaviour, such as overeating, physical inactivity and smoking or with patients struggling with the consequences of chronic conditions like diabetes and heart disease. Using brief, structured consultations with the client, the practitioner encourages the patient to take charge of decision-making concerning their health. It relies upon partnership between professional and patient rather than dominance of one over the other and is carried out in a spirit of negotiation rather than confrontation. The text clearly outlines the fundamental principles behind the method while applying it to practice. Problems of resistance and lack of motivation are explored and practical strategies to manage them are suggested. The patient is at the centre throughout. Short case examples and dilemmas from clinical settings ground the method in the reality of practice. Well accepted method. Reflects professionals' current concerns with health promotion and effective use of time. Highly respected authors. Community focus Genuine international market. Particularly relevant to US practice. US spellings throughout. Text revised and updated throughout to reflect developments in the field e.g. new studies that have been conducted since 1e published Improved appearance with addition of a second colour and more modern page design to increase appeal Chapter summaries added to aid assimilation More material relating to obesity Written specifically for health care professionals, this concise book presents powerful tools to enhance communication with patients and guide them in making choices to improve their health, from weight loss, exercise, and smoking cessation, to medication adherence and safer sex practices.

Against a global backdrop of problematic adherence to medical treatment, this volume addresses and provides practical solutions to the simple question: "Why don't patients take treatments that could save their lives?" The Wiley handbook of Healthcare Treatment Engagement offers a guide to the theory, research and clinical practice of promoting patient engagement in healthcare treatment at individual, organizational and systems levels. The concept of treatment engagement, as explained within the text, promotes a broader view than the related concept of treatment adherence. Treatment engagement encompasses more readily the lifestyle factors which may impact healthcare outcomes as much as medication-taking, as well as practical, economic and cultural factors which may determine access to treatment. Over a span of 32 chapters, an international panel of expert authors address this far-reaching and fascinating field, describing a broad range of evidence-based approaches which stand to improve clinical services and treatment outcomes, as well as the experience of users of healthcare service and practitioners alike. This comprehensive volume adopts an interdisciplinary approach to offer an understanding of the factors governing our healthcare systems and the motivations and behaviors of patients, clinicians and organizations. Presented in a user-friendly format for quick reference, the text first supports the reader's understanding by exploring background topics such as the considerable impact of sub-optimal treatment adherence on healthcare outcomes, before describing practical clinical approaches to promote engagement in treatment, including chapters referring to specific patient populations. The text recognizes the support which may be required throughout the depth of each healthcare organization to promote patient engagement, and in the final section of the book, describes approaches to inform the development of healthcare services with which patients will be more likely to seek to engage. This important book: Provides a comprehensive summary of practical approaches developed across a wide range of clinical settings, integrating research findings and clinical literature from a variety of disciplines Introduces and compliments existing approaches to improve communication in healthcare settings and promote patient choice in planning treatment Presents a range of proven clinical solutions that will appeal to those seeking to improve outcomes on a budget Written for health professionals from all disciplines of clinical practice, as well as service planners and policy makers, The Wiley Handbook of Healthcare Treatment Engagement is a comprehensive guide for individual practitioners and organizations alike.

Addresses a central issue in contemporary therapeutic practice adherence to treatment. This volume presents research and theory on adherence, both in general and with respect to individual treatment

concerns such as diabetes, HIV, heart care, and more.

Motivational Interviewing in Dentistry is a new powerful resource for enhancing dental professional's communication and listening skills. Motivational Interviewing is an evidence-based way of engaging, focusing, evoking, and planning with your patient's for their own dental health motivations.

Much of health care today involves helping patients manage conditions whose outcomes can be greatly influenced by lifestyle or behavior change. Written specifically for health care professionals, this concise book presents powerful tools to enhance communication with patients and guide them in making choices to improve their health, from weight loss, exercise, and smoking cessation, to medication adherence and safer sex practices. Engaging dialogues and vignettes bring to life the core skills of motivational interviewing (MI) and show how to incorporate this brief evidence-based approach into any health care setting. Appendices include MI training resources and publications on specific medical conditions. This book is in the Applications of Motivational Interviewing series.

The first teacher's guide to the proven counseling approach known as motivational interviewing (MI), this pragmatic book shows how to use everyday interactions with students as powerful opportunities for change. MI comprises skills and strategies that can make brief conversations about any kind of behavioral, academic, or peer-related challenge more effective. Extensive sample dialogues bring to life the "dos and don'ts" of talking to K-12 students (and their parents) in ways that promote self-directed problem solving and personal growth. The authors include the distinguished codeveloper of MI plus two former classroom teachers. User-friendly features include learning exercises and reflection questions; additional helpful resources are available at the companion website. Written for teachers, the book will be recommended and/or used in teacher workshops by school psychologists, counselors, and social workers. This book is in the Applications of Motivational Interviewing series, edited by Stephen Rollnick, William R. Miller, and Theresa B. Moyers.

Developing expertise in motivational interviewing (MI) takes practice, which is exactly the point of this engaging, user-friendly workbook. The volume is packed with real-world examples from a range of clinical settings, as well as sample interactions and hands-on learning activities. The author is an experienced MI researcher, clinician, and trainer who facilitates learning with quizzes, experiential exercises, and reproducible worksheets. The reader learns step by step how to practice core MI skills: raising the importance of behavior change, fostering the client's confidence, resolving ambivalence, solidifying commitment to change, and negotiating a change plan. The utility of the book is enhanced by the large-size format and lay-flat binding. The book shows how to navigate each session using microskills that many clinicians already know: open-ended questions, affirmations, reflective listening, and summaries, or OARS for short. This book is in the Applications of Motivational Interviewing series.

Discover the secrets of motivational interviewing and make meaningful, sustainable life changes Motivational interviewing can help you clearly define your goals, think things through, and move toward change. Whether you're considering losing weight, addressing an addiction, leaving a toxic relationship, or any number of other big goals, taking steps toward personal change requires a steadfast mindset and a detailed plan of action. The Motivational Interviewing Workbook is filled with practical prompts, guidance, and support for figuring out long-term goals, developing a solid plan to achieve them, and making a committed change. It will help you build your motivation, clarify your commitment to reaching your goals, and empower you to take charge of your future. The Motivational Interviewing Workbook includes: All about motivational interviewing--Learn about what motivational interviewing is and how it can help you in your journey toward personal change. Start where you are now--Refine your ultimate goal by deciding what you want to do, identifying your obstacles, and exploring why you want to make a change. Your path to personal change--Develop a detailed, concrete plan that will help you concentrate on what's most important to you, get more out of life, be more confident, and know where you want to go. Find motivation, guidance, and support for achieving your long-term goals with The Motivational Interviewing Workbook.

Conversations about change can be challenging. In this motivational interviewing (MI) toolkit, you will find a variety of tools and strategies designed to help you apply the spirit of MI so you can more effectively evoke people's own interests, experiences, and good ideas for change. Designed for mental health clinicians who want to deepen their learning and proficiency, this toolkit provides: - Examples of how to use MI to support people experiencing a variety of mental health issues - Activities to help you more deeply explore the fundamental concepts, spirit, and tools of MI - Sample conversation scripts that demonstrate the MI skills in practice - Exercises to assess your progress and gain confidence in your skills - Tools to help you integrate MI more fully into your practice Most importantly, this toolkit offers a variety of flexible opportunities for you to actively practice the core skills of MI: Use them on your own, with a partner, with a team of colleagues, or within an MI learning community.

This book examines the most up-to-date strategies that can be used to enhance the healthcare professional-patient interaction to influence positive behavior change and improve treatment adherence in pulmonary healthcare. This book is written by experts in the field who couple their experience with practical strategies (the art) with evidence-based theory (the science). Chapters discuss global concepts such as motivational interviewing on improving engagement and how to apply strategies to specific situations (for examples: smoking cessation, promoting physical activity, inhaler adherence, supplemental oxygen use, and non-invasive ventilation) commonly experienced on the front lines of caring for patients with pulmonary disorders. The textbook raises awareness of direct approaches and recent technological advances that healthcare professionals can use to support positive behavior change in their day-to-day clinical practice. Effective, patient-tailored self-management interventions are discussed, including the evidence for these interventions and ways to personalize the strategies to each patient's unique needs. This book is an ideal guide for healthcare professionals working with patients experiencing chronic pulmonary conditions, including pulmonologists, primary care physicians, physician assistants, nurses, trainees, and the many allied health professionals involved in delivering care such as respiratory therapists, pharmacists, and behavioral psychologists. The concepts of this book can also be applied to the management of other chronic diseases such as coronary artery disease and diabetes mellitus.

This may be the single most important book you ever buy during your medical training. Rotations come and go, exams come and go, but regardless of specialty, patient-care will be at the heart of your practice. It is no exaggeration to say that motivational interviewing (MI) has transformed the way doctors engage with patients, families, and colleagues alike. MI is among the most powerful tools available to promote behavior change in patients. In an age of chronic diseases (diabetes, hypertension, heart disease, obesity), behavior change is no longer limited to substance use or the field of psychiatry - maladaptive choices and behaviors that negatively impact health outcomes are rampant. There is an explosion of research projects using MI or adaptations of MI in the behavioral health medicine field in the past decade. Hospitalizations can't make people change. How marvelous is it that an evidence-based health behavior change approach (MI) can help people change the outcomes of their illnesses and the course of their lives. This therapeutic approach is not a form of psychotherapy and is not the stuff of cobwebs and old leather couches. MI is readily integrated into regular ward rounds and office visits and provides an effective and efficient approach to patients clinical encounters. Written by experts in the field and medical trainees across medicine, this is the first MI guide of its kind. It explores how MI enhances contact with patients from every level of training, following an accessible, succinct approach. This book covers the application of MI method and skills into practice and also includes numerous clinical scenarios, personal reflections and online animated clinical vignettes (video clips) that share the challenges and successes the authors have focused. Furthermore this book is endorsed by the pioneers of MI: William R. Miller & Stephen Rollnick.

Much of health care today involves helping patients manage conditions whose outcomes can be greatly influenced by lifestyle or behavior change. Written specifically for health care professionals, this

concise book presents powerful tools to enhance communication with patients and guide them in making choices to improve their health, from weight loss, exercise, and smoking cessation, to medication adherence and safer sex practices. Engaging dialogues and vignettes bring to life the core skills of motivational interviewing (MI) and show how to incorporate this brief evidence-based approach into any health care setting. Appendices include MI training resources and publications on specific medical conditions. This book is in the Applications of Motivational Interviewing series, edited by Stephen Rollnick, William R. Miller, and Theresa B. Moyers.

Written expressly for leaders in health care and the social services, this accessible book shows how motivational interviewing (MI) can transform conversations about change within an organization. The authors demonstrate powerful ways to use MI to generate solutions and get employees and organizations unstuck, whether mentoring a staff member in a new role, addressing performance problems, or redesigning procedures or programs. Readers are guided to skillfully and ethically apply the core MI processes--engaging, focusing, evoking, and planning--in the management context. User-friendly features include reproducible worksheets, end-of-chapter self-reflection exercises, and extended case vignettes. Purchasers get access to a companion website where they can download and print these materials in a convenient 8 1/2" x 11" size. This book is in the Applications of Motivational Interviewing series, edited by Stephen Rollnick, William R. Miller, and Theresa B. Moyers.

Especially helpful for clinicians who have an interest in behavior change but do not possess specialized training in addiction treatment. The study questions at the end of most chapters, accompanied by an answer guide, will help reinforce basic concepts and can be used for self-study, board or general review.

If you're a healthcare provider or health coach, you CAN use motivational interviewing effectively, even when you have less than 10 minutes with a client. Have you fallen into the trap of trying to 'cover it all' with your client in a short amount of time, only to have it backfire as they stare blankly at you? The techniques and tips outlined in this book will give you the tools you need to most effectively use whatever time you have. This book is the most practical and usable MI reference you'll ever find. We've included many of the settings dietitians, nurses, diabetes educators and health coaches are likely to encounter. We've attempted to cover a wide range of disease states and lifecycle conditions, as well as a variety of client personalities. For each, we've included loads of counseling vignettes, with dialogue you may frequently hear from clients, as well as suggestions on how you might respond. For each vignette, we've included the total time, so you can see just how effective 5-7 minutes can be! Note: When you purchase this book, you also get access to 5 1-hour webinars, each focused on a specific challenge area for short-stint MI. You'll also hear actual dialogue between a client and professional, to give you more ideas about troubleshooting your use of MI in a short timeframe. Ready to set aside your "fixing" reflex and put your client in the driver's seat? Let's get started.

The measure of a great coach is bringing the best out of athletes. This is the first guide to motivational interviewing (MI)--the proven approach to harnessing the power of conversations to build relationships and trust--for coaches, sport psychologists, training and rehabilitation specialists, and other affiliated staff. Revealing why conventional ways of giving feedback and addressing conflict are often counterproductive, the book presents tried-and-tested methods for getting through to athletes and helping them to thrive. Leading sport psychologists and MI experts--including MI cofounder Stephen Rollnick--provide effective strategies to fire up motivation, promote ownership of personal goals, address problem behavior on and off the field, enhance performance, and improve teamwork. Included are step-by-step examples and inspiring stories from coaches at all levels. Purchasers get access to a Web page where they can download and print the book's reproducible quick-reference sheets on key MI skills. This book is in the Applications of Motivational Interviewing series, edited by Stephen Rollnick, William R. Miller, and Theresa B. Moyers.

Motivational Interviewing in Nursing Practice: Empowering the Patient is a guide to learning Motivational Interviewing, a set of skills that utilizes therapeutic communication to promote behavior change. This text provides unique tools for nurses to implement and help patients take responsibility in their own health care, make informed decisions and provide guidance toward healthy behavior change, leading to improved health of our communities and country. Important Notice: The digital edition of this book is missing some of the images or content found in the physical edition.

Motivational interviewing (MI) is an evidence-based communication style that has applicability to diverse professions ranging from mental and physical healthcare to criminal justice. Professionals use MI to help patients/clients harness their own internal motivations for change and become active partners in developing plans for change. Using MI, a professional can guide patients/clients to make positive changes in life areas such as substance abuse, criminal activity, anxiety and mood problems, poor cardiovascular health, and more. Fundamentals of Motivational Interviewing provides a straightforward, common-language, and user-friendly guide to key concepts in MI. The clinical challenges addressed are ubiquitous across helping professions, and this book is unique in its focus on providing practical guidance on what to do when confronted with each challenge. Based on the authors' years of experience providing training and supervision in MI, this book answers one of the questions most frequently asked by those they have trained: "How can I use MI to address [insert clinical challenge]?" Fundamentals of Motivational Interviewing is an accessible and easy-to-use resource organized and written with the busy provider in mind. It is appropriate for all skill levels ranging from the MI novice with no prior training, to the experienced MI provider seeking to gain new knowledge and skills. Throughout the book the authors use boxes and case examples to clearly illustrate and emphasize key points. The authors also provide clear examples of the sometimes subtle distinction between MI-consistent and MI-inconsistent use of the communication skills and strategies. Professionals from diverse disciplines including medicine, allied health, criminal justice, psychology, counseling, social work, marriage and family therapy, as well as MI trainers working with all of these disciplines will find this book a useful resource, and it would be an appropriate text for any class that seeks to build MI and other psychotherapeutic skills.

A thought-provoking, original appraisal of the meaning of religion by the host of public radio's On Being Krista Tippett, widely becoming known as the Bill Moyers of radio, is one of the country's most intelligent and insightful commentators on religion, ethics, and the human spirit. With this book, she draws on her own life story and her intimate conversations with both ordinary and famous figures, including Elie Wiesel, Karen Armstrong, and Thich Nhat Hanh, to explore complex subjects like science, love, virtue, and violence within the context of spirituality and everyday life. Her way of speaking about the mysteries of life--and of listening with care to those who endeavor to understand those mysteries--is nothing short of revolutionary.

Making and maintaining lasting changes in nutrition and fitness is not easy for anyone. Yet the communication style of a health professional can make a huge difference. This book presents the proven counseling approach known as motivational interviewing (MI) and shows exactly how to use it in day-to-day interactions with clients. MI offers simple yet powerful tools for helping clients work through ambivalence, break free of diets and quick-fix solutions, and overcome barriers to change. Extensive sample dialogues illustrate specific ways to enhance conversations about meal planning and preparation, exercise, body image, disordered eating, and more. Reproducible forms and handouts can be downloaded and printed in a convenient 8 1/2" x 11" size.

Since the initial publication of this classic text, motivational interviewing (MI) has been used by countless clinicians in diverse settings. Theory and methods have evolved apace, reflecting new knowledge on the process of behavior change, a growing body of outcome research, and the development of new applications within and beyond the addictions field. Including 25 nearly all-new chapters, this revised and expanded second edition now brings MI practitioners and trainees fully up to date. William R. Miller and Stephen Rollnick explain how to work through ambivalence to facilitate change, present detailed guidelines for using their approach with a variety of clinical populations, and reflect on the process of learning MI. Chapters contributed by other leading experts then address such special topics as MI and the stages-of-change model; using the approach with groups, couples, and adolescents; and applications to general medical care, health promotion, and criminal justice settings.

This well-established book presents practical and evidenced-based approaches to the use of motivational techniques within the healthcare and leisure/sports settings. Designed to help patients take positive steps towards a healthier lifestyle, this helpful paperback presents the latest research and recommendations in an easy-to-read, 'hands on' approach, rich with real-life clinical cases. Health Behavior Change also comes with a website which contains downloadable patient worksheets, together with a video demonstration of the techniques being used. Perfect for brief consultations in the healthcare and sports setting Abundance of practical examples – showing both good and bad practice – illustrate how the techniques can be used to optimum effect even with patients who are 'difficult to reach' Useful 'dialogue' between practitioner and patient illustrate points of theory Contains a chapter on how to learn the technique, including potential barriers to success Discusses the frustrations encountered in practice and provides practical tips on how to control emotion Ideal for use in the primary care setting, inpatient or outpatient departments, community health projects, the A&E department, leisure facilities or occupational health clinics Fully updated throughout with the latest research and evidence base for best practice Updated clinical examples reflect recent developments in public health Now available with an EVOLVE© website containing a helpful video demonstration of the techniques being used and downloadable Patient Worksheets

This report is based on a rethinking of the concept of motivation, which is redefined here as purposeful, intentional, & positive -- directed toward the person's best interests. This report shows how substance abuse treat. staff can influence change by developing a therapeutic relationship that respects & builds on the client's autonomy & makes the treat. clinician a partner in the change process. Describes motivational interventions that can be used at all stages of the change process, from pre-contemplation & preparation to action & maintenance, & informs readers of the research, results, tools, & assessment instruments related to enhancing motivation.

Are you a good listener? How well do you really know the people around you? A capacity for empathic understanding is hard-wired in our brains, but its full expression involves particular listening skills that are seldom learned through ordinary experience. Through clear explanation, specific examples, and practical exercises, Dr. Miller offers a step-by-step process for developing your skillfulness in empathic listening. With a solid basis in sixty years of scientific research, these communication skills are not limited to professionals, and can be learned and applied in your everyday life. Instead of assuming that you know the meaning of what you think you heard, empathic listening lets you develop a more accurate understanding and prevent miscommunication. Empathic understanding can help to deepen personal relationships, alleviate conflict, communicate across differences, and promote positive change. The author also discusses skills for expressing yourself clearly, and for strengthening close relationships and friendships. Through empathic understanding you have access to life experience far beyond your own, and over time, listening well and deeply becomes a way of being, fostering a compassionate and patient acceptance of human frailties--those of others as well as your own.

A unique clinical resource, this book shows how to infuse the methods and spirit of motivational interviewing (MI) into group-based interventions. The authors demonstrate how the four processes of MI with individuals translate into group contexts. They explain both the challenges and the unique benefits of MI groups, guiding practitioners to build the skills they need to lead psychoeducational, psychotherapeutic, and support groups successfully. A wealth of clinical examples are featured. Chapters by contributing authors present innovative group applications targeting specific problems: substance use disorders, dual diagnosis, chronic health conditions, weight management, adolescent risk behaviors, intimate partner violence, and sexual offending. This book is in the Applications of Motivational Interviewing series, edited by Stephen Rollnick, William R. Miller, and Theresa B. Moyers.

"MI is a practical, brief, and evidence-based approach that takes into consideration how difficult it is to make behavioral changes. Ambivalence represents a patient's experience of simultaneously feeling conflicted (two ways) about changing one's behavior; for example, concurrently wanting to make a change while also feeling reluctant to do so"--

This highly anticipated second edition features two all-new chapters, including The Human Brain and Social Threat: Impact on Patients and Health Care Professionals and How Do I Know What Skill to Use? Both chapters result from what the authors have learned from their interactions over the past six years with their students and health care professionals. The authors have applied motivational interviewing to the complex behavior change that is central to patients being able to manage chronic illnesses such as diabetes, high blood pressure, high cholesterol, and osteoporosis.. This book identifies critical interactional dynamics to assist health care providers (HCP's) in developing a conversational "flow" with the patient. How does empathic understanding create a relationship that allows patients to discuss barriers (and benefits) to managing their illnesses? How can the HCP guide patients to choices they can make to manage their illnesses? How do we encourage patients to talk about how they make sense of their illnesses and what is happening to them? Using MI will enable you to communicate with your patients in a clear, concise, and sensible way that helps open your patients to the possibility of behavior change. By using the tools and skills in this revised second edition, you can have a greater impact on improving your patient outcomes. Key Features: - Two new chapters address the human brain and social threat, and how to know what MI skills to use - Provides a practical, step-by-step approach to the use of MI skills and tools in all practice settings - Includes multiple dialogues between HCPs and patients to illustrate the use of MI skills and tools - Case studies vividly demonstrate the application of MI through extensive dialogues with video links - Review questions at the end of each chapter underscore key concepts

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